# **QUARTERLY STATEMENT**

# **OF THE**

Windsor Health Plan of TN, Inc.

of

**Brentwood** 

in the state of

**Tennessee** 

**TO THE** 

**Insurance Department** 

OF THE STATE OF

**Tennessee** 

FOR THE QUARTER ENDED March 31, 2005

HEALTH



# QUARTERLY STATEMENT

**AS OF March 31, 2005** OF THE CONDITION AND AFFAIRS OF THE

Windsor Health Plan of TN, Inc.

NAIC Group Code	1268 ,	1268		ompany Code _	95792	Employer's ID Number	62-1531881
	(Current Period)	(Prior Period)					
Organized under the Laws o	f	Tennessee	,	State of Domi	cile or Port of Entry	Ten	nessee
Country of Domicile	Ur	ited States of America	1	_			
Licensed as business type:	Life, Accident & Hea Dental Service Corp Other[ ]		Property/Casualty[ ] Vision Service Corpor Is HMO Federally Qua		Health Ma	Medical & Dental Service or Indaintenance Organization[X]	lemnity[ ]
Incorporated/Organized		05/14/1993		Comme	enced Business	01/01/199	4
Statutory Home Office		215 Centerview Drive	, Suite 300			Brentwood, TN 37027	
Main Administrative Office		(Street and Num	ber)	215 Centerview	Drive, Suite 300	(City, or Town, State and Zip Cod	e)
					nd Number)	(0.45)700 7000	
		twood, TN 37027 , State and Zip Code)				(615)782-7800 (Area Code) (Telephone Num	iher)
Mail Address	, ,	215 Centerview Drive		,		Brentwood, TN 37027	
Primary Location of Books a	nd Records	(Street and Number or	P.O. Box)	215 Cent	erview Drive, Suite 3	(City, or Town, State and Zip Cod	e)
•	_			(S	treet and Number)		
		ood, TN 37027 n, State and Zip Code)				(615)782-7914 (Area Code) (Telephone Num	shor)
Internet Website Address	(City, or Town	i, State and Zip Code)				(Area Code) (Telephone Num	iber)
Statutory Statement Contact	į	Jennifer Gia	annotti			(615)782-7914	
·		(Name tti@vhptn.com	)			(Area Code)(Telephone Number)(E (615)782-7826	Extension)
		Mail Address)				(Fax Number)	
Policyowner Relations Conta	act			(0	treet and Number)		
					aroot and rambor)		
			Name Michael Bailey Willis Jones	Title President Secretary Treasurer			
		Philip Hertik Michael Bailey	OTHI		E <b>ES</b> Willis Jo	nes	
	nessee						
County of Willi	amson ss						
assets were the absolute proper explanations therein contained, a and of its income and deductions manual except to the extent that their information, knowledge and	ty of the said reporting ent annexed or referred to, is a s therefrom for the period : (1) state law may differ; of belief, respectively. Furth	ty, free and clear from an full and true statement of ended, and have been co or, (2) that state rules or re ermore, the scope of this	y liens or claims thereon, of all the assets and liabilities in the assets and liabilities in the properties of the assets and liabilities in the assets at least at	except as herein states and of the condition the NAIC Annual tes in reporting not add officers also included	ited, and that this staten ion and affairs of the sai Statement Instructions a related to accounting pr ides the related corresp	e reporting period stated above, all onent, together with related exhibits, so id reporting entity as of the reporting and Accounting Practices and Proceductices and procedures, according to onding electronic filing with the NAIC gulators in lieu of or in addition to the	chedules and period stated above, dures to the best of C, when required, that
	(Signature)		(Signa	ture)		(Signature)	
	chael Bailey Printed Name)		Willis J (Printed			(Printed Name)	
•	President		Secre	,		Treasurer	
	(Title)		(Titl	•		(Title)	
Subscribed and sworn day of		005	2. Date f	the amendment r		Yes[X] No[]	_ _

(Notary Public Signature)

# **ASSETS**

		C	urrent Statement Da	te	4	
		1	2	3		
				Net Admitted	December 31,	
		Assets	Nonadmitted Assets	Assets (Cols. 1 - 2)	Prior Year Net Admitted Assets	
1.	Bonds			1,450,383		
2.	Stocks:	1,400,000		1,400,000	1,040,100	
2.	2.1 Preferred stocks					
	2.2 Common stocks					
3.	Mortgage loans on real estate:					
٥.	3.1 First liens					
	3.2 Other than first liens					
4.	Real estate:					
4.	4.1 Properties occupied by the company (less \$					
	encumbrances)					
	4.2 Properties held for the production of income (less \$					
	encumbrances)					
	4.3 Properties held for sale (less \$ encumbrances)					
5.	Cash (\$3,574,152), cash equivalents (\$) and short-term					
J 5.	investments \$)	2 574 450		2 574 450	2.750.700	
	,					
6.	Contract loans (including \$ premium notes)					
7.	Other invested assets					
8.	Receivables for securities					
9.	Aggregate write-ins for invested assets					
10.	Subtotals, cash and invested assets (Lines 1 to 9)					
11.	Title plants less \$ charged off (for Title insurers only)					
12.	Investment income due and accrued	23,904		23,904	8,434	
13.	Premiums and considerations:					
	13.1 Uncollected premiums and agents' balances in the course of					
	collection					
	13.2 Deferred premiums, agents' balances and installments booked but					
	deferred and not yet due (including \$ earned but unbilled					
	premiums)					
	13.3 Accrued retrospective premiums					
14.	Reinsurance:					
	14.1 Amounts recoverable from reinsurers					
	14.2 Funds held by or deposited with reinsured companies					
	14.3 Other amounts receivable under reinsurance contracts					
15.	Amounts receivable relating to uninsured plans	27,395		27,395	36,865	
16.1	Current federal and foreign income tax recoverable and interest thereon					
16.2	Net deferred tax asset					
17.	Guaranty funds receivable or on deposit					
18.	Electronic data processing equipment and software					
19.	Furniture and equipment, including health care delivery assets					
	(\$)					
20.	Net adjustments in assets and liabilities due to foreign exchange rates					
21.	Receivables from parent, subsidiaries and affiliates					
22.	Health care (\$) and other amounts receivable					
23.	Aggregate write-ins for other than invested assets					
24.	Total assets excluding Separate Accounts, Segregated Accounts and					
24.	Protected Cell Accounts (Lines 10 to 23)	5 125 790		5 125 780	5,144,185	
25.	From Separate Accounts, Segregated Accounts and Protected Cell	5,125,769		5,125,769	0,144,100	
25.	Accounts					
26						
26.	TOTAL (Lines 24 and 25)	J 5,125,789		5,125,789	j 5,144,165	
0901	ILG OF WATE-ING					
0902						
0903						
	Summary of remaining write-ins for Line 9 from overflow page					
_	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above)					
2301. 2302						
2303						
2398.						
2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)					

# LIABILITIES, CAPITAL AND SURPLUS

	,	Current Period			Prior Year	
		1 Covered	2 Uncovered	3 Total	4 Total	
1.	Claims unpaid (less \$ reinsurance ceded)					
2.	Accrued medical incentive pool and bonus amounts					
3.	Unpaid claims adjustment expenses					
4.	Aggregate health policy reserves					
5.	Aggregate life policy reserves					
6.	Property/casualty unearned premium reserve					
7.	Aggregate health claim reserves					
8.	Premiums received in advance					
9.	General expenses due or accrued					
10.1	Current federal and foreign income tax payable and interest thereon (including \$					
	on realized gains (losses))					
10.2	Net deferred tax liability					
11.	Ceded reinsurance premiums payable					
12.	Amounts withheld or retained for the account of others					
13.	Remittances and items not allocated					
14.	Borrowed money (including \$ current) and interest thereon \$ (including					
	\$ current)					
15.	Amounts due to parent, subsidiaries and affiliates					
16.	Payable for securities					
17.	Funds held under reinsurance treaties with (\$ authorized reinsurers and					
	\$ unauthorized reinsurers)					
18.	Reinsurance in unauthorized companies					
19.	Net adjustments in assets and liabilities due to foreign exchange rates					
20.	Liability for amounts held under uninsured accident and health plans					
21.	Aggregate write-ins for other liabilities (including \$ current)					
22.	Total liabilities (Lines 1 to 21)					
23.	Aggregate write-ins for special surplus funds	·				
24.	Common capital stock					
25.	Preferred capital stock					
26.	Gross paid in and contributed surplus					
27.	Surplus notes					
28.	Aggregate write-ins for other than special surplus funds					
29.	Unassigned funds (surplus)			1	, ,	
30.	Less treasury stock, at cost:		7.7.7	(11,022,000)	(,000,01.)	
	30.1shares common (value included in Line 24 \$)	XXX	XXX			
	30.2shares preferred (value included in Line 25 \$)					
31.	Total capital and surplus (Lines 23 to 29 minus Line 30)					
32.	Total Liabilities, capital and surplus (Lines 22 and 31)					
DETAIL	LS OF WRITE-INS	XXX	XXX	0,120,100	0,111,100	
2101 2102						
2103						
2198. 2199.	Summary of remaining write-ins for Line 21 from overflow page TOTALS (Lines 2101 through 2103 plus 2198) (Line 21 above)					
2301		XXX	XXX			
2302 2303						
2398.	Summary of remaining write-ins for Line 23 from overflow page	XXX	XXX			
2399. 2801.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)  Dividend to Vanderbilt University	XXX	XXX			
2802	Dividend to Vanderbilt University			( ' ' /	( ' ' '	
2803 2898.	Summary of remaining write-ins for Line 28 from overflow page					
2898. 2899.	TOTALS (Lines 2801 through 2803 plus 2898) (Line 28 above)			(6,955,991)		

# STATEMENT OF REVENUE AND EXPENSES

	Current Year To Date		Prior Year To Date
	1 Uncovered	2 Total	3 Total
1. Member Months	XXX	122,400	410,165
2. Net premium income (including \$non-health premium income)	xxx		
Change in unearned premium reserves and reserves for rate credits	XXX		
4. Fee-for-service (net of \$ medical expenses)	xxx		
5. Risk revenue	xxx		
Aggregate write-ins for other health care related revenues	xxx		
7. Aggregate write-ins for other non-health revenues	xxx		
8. Total revenues (Lines 2 to 7)			
Hospital and Medical:			
9. Hospital/medical benefits		(8.908)	(55.034)
10. Other professional services		, ,	
11. Outside referrals			
12. Emergency room and out-of-area			
<b>.</b>			
14. Aggregate write-ins for other hospital and medical			
15. Incentive pool, withhold adjustments and bonus amounts			
16. Subtotal (Lines 9 to 15)		(8,908)	(55,034)
17. Net reinsurance recoveries			
18. Total hospital and medical (Lines 16 minus 17)		, ,	, ,
19. Non-health claims (net)			
20. Claims adjustment expenses, including \$ cost containment expenses			
21. General administrative expenses		(32,101)	(149,967)
22. Increase in reserves for life and accident and health contracts (including \$increase in			
reserves for life only)			
23. Total underwriting deductions (Lines 18 through 22)		(41,009)	(205,001)
24. Net underwriting gain or (loss) (Lines 8 minus 23)	XXX	41,009	205,001
25. Net investment income earned		26,095	63,872
26. Net realized capital gains (losses) less capital gains tax of \$			
27. Net investment gains or (losses) (Lines 25 plus 26)		26,095	63,872
28. Net gain or (loss) from agents' or premium balances charged off [(amount recovered \$)			
(amount charged off \$)]			
29. Aggregate write-ins for other income or expenses			
30. Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24			
plus 27 plus 28 plus 29)	xxx	67,104	268,873
31. Federal and foreign income taxes incurred			
32. Net income (loss) (Lines 30 minus 31)			
DETAILS OF WRITE-INS	XXX		200,070
0601			
0602 0603			
0698. Summary of remaining write-ins for Line 6 from overflow page			
0699. TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)			
0702			
0703			
0798. Summary of remaining write-ins for Line 7 from overflow page			
1401			
1402			
1403 1498. Summary of remaining write-ins for Line 14 from overflow page			
1499. TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)			
2901 2902			
2902			
2998. Summary of remaining write-ins for Line 29 from overflow page			
2999. TOTALS (Lines 2901 through 2903 plus 2998) (Line 29 above)			

# **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1 Current Year To Date	2 Prior Year To Date	3 Prior Year
	CAPITAL & SURPLUS ACCOUNT			
33.	Capital and surplus prior reporting year	4,975,647	4,387,792	4,387,792
GAINS	AND LOSSES TO CAPITAL & SURPLUS			
34.	Net income or (loss) from Line 32	67,104	268,873	268,873
35.	Change in valuation basis of aggregate policy and claim reserves			
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$			
37.	Change in net unrealized foreign exchange capital gain or (loss)			
38.	Change in net deferred income tax			
39.	Change in nonadmitted assets		318,982	318,982
40.	Change in unauthorized reinsurance			
41.	Change in treasury stock			
42.	Change in surplus notes			
43.	Cumulative effect of changes in accounting principles			
44.	Capital Changes:			
	44.1 Paid in			
	44.2 Transferred from surplus (Stock Dividend)			
	44.3 Transferred to surplus			
45.	Surplus adjustments:			
	45.1 Paid in			
	45.2 Transferred to capital (Stock Dividend)			
	45.3 Transferred from capital			
46.	Dividends to stockholders			
47.	Aggregate write-ins for gains or (losses) in surplus			
48.	Net change in capital and surplus (Lines 34 to 47)	67,104	587,855	587,855
49.	Capital and surplus end of reporting period (Line 33 plus 48)	5,042,751	4,975,647	4,975,647
4701.	Dividend to Vanderbilt University			
4702 4703				
4798. 4799.	Summary of remaining write-ins for Line 47 from overflow page			

Report #2A: TENNCARE OPERATIONS STATEMENT OF REVENUES & EXPENSES

		Current Quarter	Current Year	Prior Year Year
MEN	MBER MONTHS	122,400	122,400	334,760
DE.	/FNUE0			
	/ENUES:	21.055.320	21.055.220	69,305,508
	nCare Capitation* estment	21,055,329 34,246	21,055,329 34,246	92,616
	er Revenue (Provide Detail)	34,240	34,240	92,010
	FAL REVENUES (Lines 1 to 3)	21,089,575	21,089,575	69,398,124
1.	AL REVENUES (LINES 1 to 3)	21,069,575	21,069,575	09,390,124
	PENSES:			
	edical and Hospital Services			
	itated Physician Services	545,776	545,776	1,360,368
	-for-Service Physician Services	4,169,975	4,169,975	9,715,196
-	atient Hospital Services	12,009,485	12,009,485	13,874,913
	patient Services	4,851,556	4,851,556	11,665,233
	ergency Room Services	-	=	-
	ital Health Services	-	-	-
	tal Services	3,080	3,080	6,186
	on Services	55,096	55,096	-
13. Phar	rmacy Services	(7,972)	(7,972)	1,355
	ne Health Services	-	-	649,018
	opractic Services	Not available	Not available	Not available
16. Radi	iology Services	Not available	Not available	Not available
17. Labo	oratory Services	-	=	-
18. Dura	able Medical Equipment Services	Not available	Not available	Not available
19. Tran	nsportation Services	489,038	489,038	1,634,744
20. Outs	side Referrals	-	-	-
21. Med	lical Incentive Pool and Withhold Adjustments	-	-	-
22. Occi	upancy, Depreciation, and Amortization	-	-	_
	er Medical and Hospital Services (Provide Detail)	3,477,682	3,477,682	34,643,417
	ubtotal (Lines 5 to 23)	25,593,717	25,593,717	73,550,429
	nsurance Expenses Net of Recoveries	20,000,717	20,000,717	70,000,420
LES		-	-	_
	ayments	Not available	Not available	Not available
	rogation			
	•	Not available	Not available	Not available
	rdination of Benefits	Not available	Not available	Not available
29. Sı	ubtotal (Lines 26 to 28)	-	-	-
30. TOT	AL MEDICAL AND HOSPITAL (Lines 24 and 25 less 29)	25,593,717	25,593,717	73,550,429
	ninistraton:			
31. Com	npensation	439,526	439,526	1,497,259
32. Mark	keting	-	-	32
33. Inter	rest Expense	-	=	-
34. Pren	mium Tax Expense	296,866	296,866	1,386,110
35. Occi	upancy, Depreciation, and Amortization	8,150	8,150	28,744
36. Othe	er Administrative (Provide Detail)	1,206,247	1,206,247	4,157,480
37. TOT	AL ADMINISTRATION (Lines 31 to 36)	1,950,790	1,950,790	7,069,625
7. 101	AL ADMINIOTIVATION (LINES 51 to 50)	1,330,730	1,000,700	
38. TOT	AL EXPENSES (Lines 30 and 37)	27,544,507	27,544,507	80,620,054
39. NET	INCOME (LOSS) (Line 4 less Line 38)	(6,454,932)	(6,454,932)	(11,221,930)
	ail of Other Medical and Hospital:	T		
	illary Claims (includes DME, lab, rad, chiro, MH/SA, etc.)	524,987	524,987	1,667,995
	R Adjustment	-	-	7,617,500
Glob	pal Capitation	2,952,695	2,952,695	25,357,922
Tota	al Other Medical and Hospital	3,477,682	3,477,682	34,643,417
36. Deta	ail of Other Administrative:			
	er Taxes and License Fees	360	360	660
	sulting, Accounting, Legal Expense	17,539	17,539	62,191
	k Service Charges	17,009	-	02,101
	rmacy Administrative Expense		-	]
	rracy Administrative Expense	-	-	
		-	-	
_	sician Advisory Committee/ Med Dir Services	1 100 240	4 400 040	4.004.000
	er Misc. Expenses	1,188,349	1,188,349	4,094,629
ITata	al Other Administrative	1,206,247	1,206,247	4,157,480

<sup>\*</sup>TennCare capitation is based on premium rates received from the Bureau of TennCare in 2002. These rates have not been adjusted in subsequent years and therefore do not reflect what true premium revenue would be in the current year. As a result, the net loss shown above is not an accurate reflection of WHP's financial results in a risk environment.

# **CASH FLOW**

			_
		1 Current Year To Date	2 Prior Year Ended December 31
	Cash from Operations	10 Bato	Boomboi o i
1.	Premiums collected net of reinsurance		
2.	Net investment income		92,776
3.	Miscellaneous income		152,000
4.	Total (Lines 1 through 3)		244,776
5.	Benefit and loss related payments	(15,572)	237,500
6.	Net transfers to Separate, Segregated Accounts and Protected Cell Accounts		
7.	Commissions, expenses paid and aggregate write-ins for deductions		(541,388)
8.	Dividends paid to policyholders		
9.	Federal and foreign income taxes paid (recovered) \$ net of tax on capital gains (losses)		
10.	Total (Lines 5 through 9)		,
11.	Net cash from operations (Line 4 minus Line 10)	(66,201)	548,664
	Cash from Investments		
12.	Proceeds from investments sold, matured or repaid:		
	12.1 Bonds		·
	12.2 Stocks		
	12.3 Mortgage loans		
	12.4 Real estate		
	12.5 Other invested assets  12.6 Net gains or (losses) on cash, cash equivalents and short-term investments		
	3 (		
	12.7 Miscellaneous proceeds  12.8 Total investment proceeds (Lines 12.1 to 12.7)		
13.	Cost of investments acquired (long-term only):		
10.	13.1 Bonds		811 387
	13.2 Stocks	220,373	
	13.3 Mortgage loans		
	13.4 Real estate		
	13.5 Other invested assets		
	13.6 Miscellaneous applications		
	13.7 Total investments acquired (Lines 13.1 to 13.6)		
14.	Net increase (or decrease) in contract loans and premium notes		
15.	Net cash from investments (Line 12.8 minus Lines 13.7 and 14)		
	Cash from Financing and Miscellaneous Sources		,
16.	Cash provided (applied):		
	16.1 Surplus notes, capital notes		
	16.2 Capital and paid in surplus, less treasury stock		
	16.3 Borrowed funds		
	16.4 Net deposits on deposit-type contracts and other insurance liabilities		
	16.5 Dividends to stockholders		
	16.6 Other cash provided (applied)		
17.	Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)		
	RECONCILIATION OF CASH, CASH EQIVALENTS AND SHORT-TERM INVESTMENTS		
18.	Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)	(184,576)	507,277
19.	Cash, cash equivalents and short-term investments:		
	19.1 Beginning of year		
	19.2 End of period (Line 18 plus Line 19.1)  Supplemental Disclosures of Cash Flow Information for Non-Cash Transaction		3,758,728

	,				
Supplement	al Disclosures	of Cash Flow	Information for	r Non-Cash T	ransactions:

		Amount	Amount
	Description	1	2
20.0001			

# **EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION**

		1 1	Comprehensive (	Hospital & Medical)	4	5	6	7	8	9	10	11	12	13
		'	2	3	-	3		Federal	O	3	10	''	12	15
		T			Medicare	Vision	Dental	Employees Health	Title XVIII	Title XIX	Stop	Disability	Long-Term	011
		Total	Individual	Group	Supplement	Only	Only	Benefit Plan	Medicare	Medicaid	Loss	Income	Care	Other
Total Memi	bers at end of:													
1. P	rior Year	38,361								38,361				
2. Fi	irst Quarter	41,420								41,420				
3. S	econd Quarter													
4. T	hird Quarter													
5. C	durrent Year													
6. C	urrent Year Member Months													
Total Meml	ber Ambulatory Encounters for Period:													
7. P	hysician	65,558								65,558				
8. N	on-Physician	12,076								12,076				
9. T	otal	77,634												
10. H	ospital Patient Days Incurred	6,303								6,303				
11. N	lumber of Inpatient Admissions	1,325								1,325				
12. H	lealth Premiums Written													
13. Li	ife Premiums Direct													
14. P	roperty/Casualty Premiums Written													
15. H	lealth Premiums Earned													
16. P	roperty/Casualty Premiums Earned													
17. A	mount Paid for Provision of Health Care Services	(15,572)								(15,572)				
18. A	mount Incurred for Provision of Health Care													
s	ervices	(8,908)								(8,908)				

7

1	Aging A	nalysis of Unpaid Cla	nims 1	5	6	7
Account	1 - 30 Days	31 - 60 Days	61 - 90 Days	91 - 120 days	Over 120 Days	Total
	N	ION	F			

# **UNDERWRITING AND INVESTMENT EXHIBIT**

ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

	74	TALIONO OF OLIVINO	UNPAID-PRIOR TEA	TO TEMOOR		Е	6
				1:-1		5	O
		01			pility		
		Cla			d of		
		Paid Yea	er to Date	Current	Quarter		
		1	2	3	4		Estimated Claim
							Reserve and
		On	On	On	On		Claim
	Line	Claims Incurred	Claims Incurred	Claims Unpaid	Claims Incurred	Claims Incurred	Liability
	of	Prior to January 1	During the	Dec.31 of	During the	in Prior Years	Dec.31 of
	Business	of Current Year	Year	Prior Year	Year	(Columns 1+3)	Prior Year
1.	Comprehensive (hospital & medical)						
2.	Medicare Supplement						
3.	Dental only						
4.	Vision only						
5.	Federal Employees Health Benefits Plan						
6.	Title XVIII - Medicare	(8,908)				(8,908)	
7.	Title XIX - Medicaid						
8.	Other health						
9.	Health subtotal (Lines 1 to 8)	(8,908)				(8,908)	
10.	Healthcare receivables (a)						
11.	Other non-health						
12.	Medical incentive pools and bonus amounts						
13.	TOTALS	(8,908)				(8,908)	

<sup>(</sup>a) Excludes \$.....loans or advances to providers not yet expensed.

# **Notes to Financial Statement**

1. Windsor Health Plan of TN does not have any wash sales.

GENERAL INTERROGATORIES

(Responses to these interrogatories should be based on changes that have occurred since the prior year end unless otherwise noted)

PART 1 - COMMON INTERROGATORIES

# **GENERAL**

	Did the reporting Statements? If yes, explain:	entity implement any signific	ant accounting policy change	es that would red	quire disclosure in	the Notes to the	Financial		Yes[] No[X]
	as required by th	entity experience any materi e Model Act? port been filed with the domic	•	filing of Disclosu	re of Material Tra	nsactions with the	e State of Domici		Yes[] No[X] 'es[] No[] N/A[X]
3.2	<ul> <li>Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?</li> <li>If yes, date of change:</li> <li>If not previously filed, furnish herewith a certified copy of the instrument as amended.</li> </ul>								Yes[X] No[ ] 03/01/2005
4.	If not previously filed, furnish herewith a certified copy of the instrument as amended.  Have there been any substantial changes in the organizational chart since the prior quarter end?  If yes, complete the Schedule Y - Part 1 - organization chart								Yes[] No[X]
5.1	Has the reporting	g entity been a party to a men e name of entity, NAIC Comp of the merger or consolidation	ger or consolidation during th any Code, and state of domi	ne period covere cile (use two lette	d by this statemer er state abbreviati	nt? on) for any entity	that has ceased	to	Yes[] No[X]
		N	1 ame of Entity		2 NAIC Company	Code	3 State of Domic	cile	
	If the reporting er similar agreemer If yes, attach an e	ntity is subject to a managem nt, have there been any signif explanation.	ent agreement, including thir icant changes regarding the	d-party administ terms of the agre	rator(s), managin eement or princip	g general agent(s als involved?	s), attorney-in-fac		/es[] No[] N/A[X]
7.1 7.2	State the as of da	date the latest financial examate that the latest financial ex	amination report became ava	ailable from eithe	er the state of dom	nicile or the repor	ting entity. This d	late	06/30/2004
7.3	State as of what	te of the examined balance s date the latest financial exam This is the release date or cor	ination report became availa	ble to other state	es or the public fro	om either the stat examination (bal	e of domicile or t	he ).	06/30/1997 02/23/1998
7.4	By what departm	ent or departments? artment of Commerce and In:	•	•		,	,		
	revoked by any g clause is part of t	g entity had any Certificates of governmental entity during the the agreement.)	of Authority, licenses or regist e reporting period? (You need	trations (includin d not report an a	g corporate regist ction, either forma	ration, if applicat al or informal, if a	ole) suspended o confidentiality	r	Yes[] No[X]
	If yes, give full in	formation a subsidiary of a bank holding	company regulated by the F	ederal Reserve	Roard?				Yes[] No[X]
9.2 9.3 9.4	If response to 9.3 Is the company a If response to 9.3 regulatory service	1 is yes, please identify the na affiliated with one or more bar 3 is yes, please provide below es agency [i.e. the Federal Ro S), the Federal Deposit Insura	ame of the bank holding com lks, thrifts or securities firms? the names and location (city eserve Board (FRB), the Offi	pany. y and state of the ce of the Compti	e main office) of a coller of the Curre	ncy (OCC), the O	ffice of Thrift		Yes[] No[X]
		1	2	3	4	5	6	7	
		Affiliate Name	Location (City, State)	FRB	000	OTS	FDIC	SEC	<u> </u>
				. Yes[ ] No[X] .	. Yes[] No[X].	. Yes[ ] No[X] .	Yes[] No[X] .	. Yes[] No[>	<u>(] .</u>
10.′ 10.2	1 Does the report 2 If yes, indicate a	ing entity report any amounts any amounts receivable from	due from parent, subsidiarie parent included in the Page	FINANCIA es or affiliates on 2 amount:		itement?		\$	Yes[] No[X]
				NVESTME	NT				
	<ul><li>1 Has there been</li><li>2 If yes, explain:</li></ul>	any change in the reporting	entity's own preferred or com	mon stock?					Yes[] No[X]
	use by another	e stocks, bonds, or other asse person? (Exclude securities a and complete information rela	under securities lending agre	ned, placed unde ements.)	r option agreeme	nt, or otherwise n	nade available fo	or	Yes[] No[X]
13.	Amount of real	estate and mortgages held in	other invested assets in Sch	nedule BA:				\$	
		estate and mortgages held in						\$	
15.′ 15.⁄	1 Does the report 2 If yes, please co	ting entity have any investment complete the following:	nts in parent, subsidiaries an	d affiliates?					Yes[] No[X]

# **GENERAL INTERROGATORIES (Continued)**

		1	2
		Prior Year-End	
		Book/Adjusted	Current Quarter
		Carrying Value	Statement Value
15.21	Bonds		
15.22	Preferred Stock		
15.23	Common Stock		
15.24	Short-Term Investments		
15.25	Mortgages Loans on Real Estate		
15.26	All Other		
15.27	Total Investment in Parent, Subsidiaries and Affiliates (Subtotal		
	Lines 15.21 to 15.26)		
15.28	Total Investment in Parent included in Lines 15.21 to 15.26		
	above		

16.1	Has the reporting	entity entere	d into anv he	daina transac	ctions reported	on Schedule DB
	Tido tilo roporting	4 CHILLY CHILOID	a mile arry me	aging transac	tiono roportou	on contoadio DD

16.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? If no, attach a description with this statement. Yes[] No[X] Yes[] No[X]

17. Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Part 1 - General, Section IV. H-Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook?

Yes[X] No[]

17.1 For all agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

1	2
Name of Custodian(s)	Custodian Address
AmSouth Bank Investment Services	Nashville, Tennessee

17.2 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1	2	3
Name(s)	Location(s)	Complete Explanation(s)

17.3 Have there been any changes, including name changes, in the custodian(s) identified in 17.1 during the current quarter?

Yes[] No[X]

17.4 If yes, give full and complete information relating thereto:

1	2	3	4
		Date	
Old Custodian	New Custodian	of Change	Reason

17.5 Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1	2	3
Central Registration		
Depository	Name(s)	Address

18.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed?

Yes[] No[X]

18.2 If no, list exceptions:

# STATEMENT AS OF March 31, 2005 OF THE Windsor Health Plan of TN, Inc. SCHEDULE A - VERIFICATION

**Real Estate** 

		1	2
			Prior Year Ended
		Year To Date	December 31
1.	Book/adjusted carrying value, December 31 of prior year		
2.	Increase (decrease) by adjustment		
3.	Cost of acquired		
4.	Cost of additions to and permanent improvements		
5.	Total profit (loss) on sales		
6.	Increase (decrease) by foreign exchange adjustment  Amount received on sales		
7.			
8.	Book/adjusted carrying value at end of current period		
9.	Total valuation allowance		
10.	Subtotal (Lines 8 plus 9)		
11.	Total nonadmitted amounts		
12.	Statement value, current period (Page 2, real estate lines, Net Admitted Assets column)		

## **SCHEDULE B - VERIFICATION**

Mortgage Loans

	Mortgage Loans		
		1	2
			Prior Year Ended
		Year To Date	December 31
1.	Book value/recorded investment excluding accrued interest on mortgages owned, December 31 of prior year		
2.	Amount loaned during period:		
	2.1 Actual cost at time of acquisitions		
	2.2 Additional investment made after acquisitions		
3.	Accrual of discount and mortgage interest points and commitment fees		
4.	Increase (decrease) by adjustment		
5.	Total profit (loss) on sale		
6.	Amounts paid on account or in full during the period		
7.	Amortization of premium		
8.	Increase (decrease) by foreign exchange adjustment		
9.	Book value/recorded investment excluding accrued interest on mortgages owned at end of current period		
10.	Total valuation allowance		
11.	Subtotal (Lines 9 plus 10)		
12.	Total nonadmitted amounts		
13.	Statement value of mortgages owned at end of current period (Page 2, mortgage lines, Net Admitted Assets		
	column)		

### **SCHEDULE BA - VERIFICATION**

Other Invested Assets Included in Schedule BA

		1	2
			Prior Year Ended
	Description	Year To Date	December 31
1.	Book/adjusted carrying value of long-term invested assets owned, December 31 of prior year		
2.	Cost of acquisitions during period:		
	2.1 Actual cost at time of acquisitions		
	2.2 Additional investment made after acquisitions		
3.	Accrual of discount		
4.	Increase (decrease) by adjustment		
5.	Total profit (loss) on sale  Amounts paid on account or in full during the period  Amortization of premium  NONE		
6.	Amounts paid on account or in full during the period		
7.	Amortization of premium		
8.	Increase (decrease) by foreign exchange adjustment		
9.	Book/adjusted carrying value of long-term invested assets at end of current period		
10.	Total valuation allowance		
11.	Subtotal (Lines 9 plus 10)		
12.	Total nonadmitted amounts		
13.	Statement value of long-term invested assets at end of current period (Page 2, Line 7, Column 3)		

## **SCHEDULE D - VERIFICATION**

Bonds and Stocks

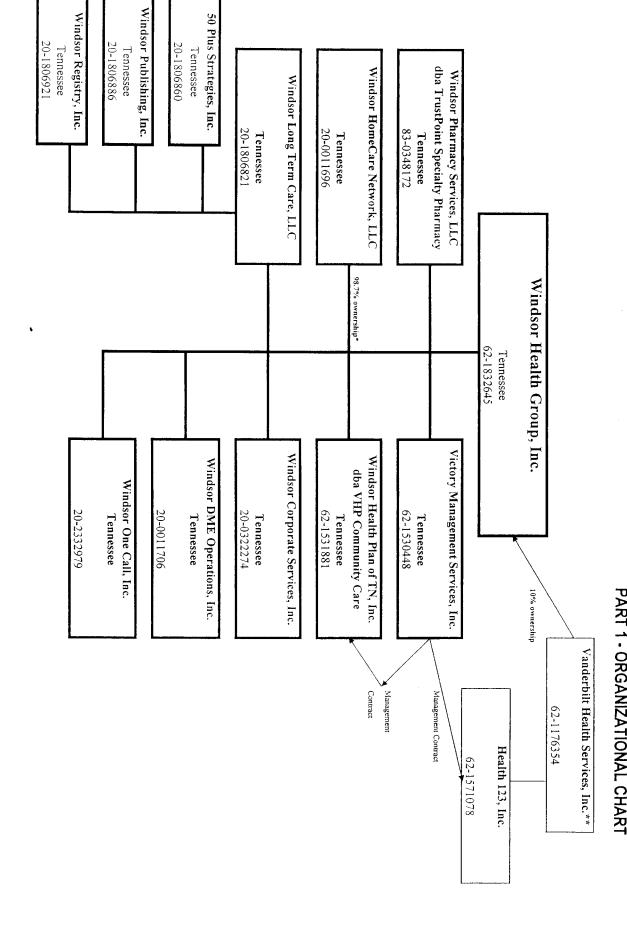
		1	2
			Prior Year Ended
		Year To Date	December 31
1.	Book/adjusted carrying value of bonds and stocks, December 31 of prior year	1,340,158	1,327,515
2.	Cost of bonds and stocks acquired	228,375	811,387
3.	Accrual of discount		
4.	Increase (decrease) by adjustment		(28,744)
5.	Increase (decrease) by foreign exchange adjustment		
6.	Total profit (loss) on disposal		
7.	Consideration for bonds and stocks disposed of	110,000	770,000
8.	Amortization of premium	8,150	
9.	Book/adjusted carrying value, current period	1,450,383	1,340,158
10.	Total valuation allowance		
11.	Subtotal (Lines 9 plus 10)	1,450,383	1,340,158
12.	Total nonadmitted amounts		
13.	Statement value	1,450,383	1,340,158

# **SCHEDULE D - PART 1B**

# Showing the Acquisitions, Dispositions and Non-Trading Activity During the Current Quarter for all Bonds and Preferred Stock by Rating Class

	2 9 9	arronic Quar	a Bo	u	ierrea Otock	~ <i>y</i>	1400		
		1 1	2	3	4	5	6	7	8
		Book/Adjusted				Book/Adjusted	Book/Adjusted	Book/Adjusted	Book/Adjusted
		Carrying Value	Acquisitions	Dispositions	Non-Trading	Carrying Value	Carrying Value	Carrying Value	Carrying Value
		Beginning of	During Current	During Current	Activity During	End of	End of	End of	December 31
		Current Quarter	Quarter	Quarter	Current Quarter	First Quarter	Second Quarter	Third Quarter	Prior Year
BOND	3			·		•			
1.	Class 1	1,340,158	228,375	110,000	(8,150)	1,450,383			1,340,158
2.	Class 2								
3.	Class 3								
4.	Class 4								
5.	Class 5								
6.	Class 6								
7.	TOTAL Bonds	1,340,158	228,375	110,000	(8,150)	1,450,383			1,340,158
PREFE	RRED STOCK				, ,				
8.	Class 1								
9.	Class 2								
10.	Class 3								
11.	Class 4								
12.	Class 5								
13.	Class 6								
14.	TOTAL Preferred Stock								
15.	TOTAL Bonds & Preferred Stock	1,340,158	228,375	110,000	(8,150)	1,450,383			1,340,158

14	Schedule DA Part 1	. NONE
14	Schedule DA Part 2 Verification	. NONE
15	Schedule DB Part F Section 1	. NONE
16	Schedule DB Part F Section 2	. NONE
17	Schedule S Ceded Reinsurance	. NONE
18	Schedule T - Premiums and Other Consid	. NONE



6١

<sup>\*</sup>Other 1.3% of Windsor HomeCare Network, LLC is owned by Carl McCammon

<sup>\*\*</sup>Vanderbilt Health Services, Inc. is a subsidiary of Vanderbilt University

STATEMENT AS OF March 31, 2005 OF THE Windsor Health Plan of TN, Inc.

# **OVERFLOW PAGE FOR WRITE-INS**

E01	Schedule A Part 2NONE
E01	Schedule A Part 3NONE
E02	Schedule B Part 1NONE
E02	Schedule B Part 2NONE
E03	Schedule BA Part 1NONE
E03	Schedule BA Part 2NONE

# **SCHEDULE D - PART 3**

Show All Long-Term Bonds and Stock Acquired by the Company During the Current Quarter

Show All Long-Term Bonds and Stock Acquired by the Company During the Current Quarter												
1	2	3	4	5	6	7	8	9	10			
					Paid for	NAIC						
								Accrued	Designation			
CUSIP				Name of	Number of			Interest and	or Market			
Identification	Description	Foreign	Date Acquired	Vendor	Shares of Stock	Actual Cost	Par Value	Dividends	Indicator (a)			
Bonds - U.S. Govern	ments											
31359MGH0	Federal National Mortgage Association		01/14/2005	AmSouth Investment Services	X X X	228,375	210,000.00	3,439	1			
0399999 Subtotal - B	anda IIC Cavaramanta				X X X	228,375	210,000.00	3,439	X X X			
6099997 Subtotal - B	onds - Part 3				X X X	228,375	210,000.00	3,439	X X X			
6099998 Summary Ite	em for Bonds Bought and Sold This Quarter				X X X	X X X	X X X	X X X	X X X			
6099999 Subtotal - B					X X X	228,375	210,000.00	3,439	X X X			
	em for Preferred Stock Bought and Sold This Quarter	X X X	X X X	X X X	X X X	X X X						
7299998 Summary Ite	X X X	X X X	XXX	X X X	X X X							
	referred and Common Stocks				X X X		XXX		X X X			
7499999 Total - Bond	ls, Preferred and Common Stocks				X X X	228,375	X X X	3,439	X X X			

<sup>(</sup>a) For all common stock bearing the NAIC market indicator "U" provide: the number of such issues ......

# **SCHEDULE D - PART 4**

# Show All Long-Term Bonds and Stocks Sold, Redeemed, or Otherwise Disposed of

by the Company During the Current Quarter

							J	. u u u p .	uny Dunn	. 9 •	• • •	,									
1	2	3	4	5	6	7	8	9	10		Change in Bo	ook/Adjusted Ca	arrying Value		16	17	18	19	20	21	22
		F								11	12	13	14	15							
		0																			
		r							Prior Year			Current Year's		Total	Book/				Bond Interest/		
		е							Book/	Unrealized		Other Than	Total	Foreign	Adjusted	Foreign			Stock		NAIC
		i			Number				Adjusted	Valuation	Current Year's	Temporary	Change in	Exchange	Carrying Value	Exchange	Realized	Total	Dividends		Designation
CUSIP		g	Disposal	Name of	of Shares		Par	Actual	Carrying	Increase/	(Amortization)/	Impairment	B./A.C.V.	Change in	at Disposal	Gain (Loss)	Gain (Loss)	Gain (Loss)	Received	Maturity	or Market
Identification	Description	n	Date	Purchaser	of Stock	Consideration	Value	Cost	Value	(Decrease)	Accretion	Recognized	(11 + 12 - 13)	B./A.C.V.	Date	on Disposal	on Disposal	on Disposal	During Year	Date	Indicator (a)
Bonds - I	J.S. Governments									,			,			·	i i	·			` ` `
	1		04/44/0005			440,000	440.000.00	445.000	440.000						440.000				0.000	04/44/0005	
	Federal Home Loan Bank		01/14/2005	AmSouth Investment Services .	XXX	110,000	110,000.00		110,000						110,000					01/14/2005	
0399999 Subto	otal - Bonds - U.S. Governments				XXX	110,000	110,000.00	115,088	110,000						110,000				2,269	. XXX.	X X X .
	otal - Bonds - Part 4				XXX	110,000	110,000.00	115,088	110,000						110,000				2,269	. XXX.	X X X .
6099998 Sumr	nary Item for Bonds Bought and Sold This Qu	arter .			XXX	X X X	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	. XXX.	X X X .
6099999 Subtotal - Bonds				110,000	110,000.00	115,088	110,000						110,000				2,269	. XXX.	X X X .		
6599998 Sumr	nary Item for Preferred Stock Bought and Solo	d This C	Quarter		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	. XXX.	X X X .
7299998 Sumr	nary Item for Common Stock Bought and Solo	This C	Quarter		XXX	X X X	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	. XXX.	X X X .
7399999 Subto	otal - Preferred and Common Stocks				XXX		XXX													. XXX.	X X X .
7499999 Total	- Bonds, Preferred and Common Stocks				XXX	110,000	XXX	115,088	110,000						110,000				2,269	. XXX.	X X X .

<sup>(</sup>a) For all common stock bearing the NAIC market indicator "U" provide: the number of such issues ......

E06	Schedule DB Part A Section 1 NONE
E06	Schedule DB Part B Section 1
E07	Schedule DB Part C Section 1 NONE
E07	Schedule DB Part D Section 1 NONE

STATEMENT AS OF March 31, 2005 OF THE Windsor Health Plan of TN, Inc.

# SCHEDULE E - PART 1 - CASH Month End Depository Balances

0199998 Deposits in	Wiont	n Ena L	epository Ba	alances						
Amount of Interest Received During Rate of Current Open depositories  Amount of Interest Received During at Current Statement Date Month Month Month *  Open depositories  Amount of Interest Received During at Current Statement Date Month Month Month *  Open depositories  Amsouth Bank Nashville, Tennessee 0.800 17 3,270 3,142 7,762 XX Bank of America, N.A. Atlanta, Georgia 2.472 15,185 3,535,409 3,562,362 3,566,390 XX 0199998 Deposits in	1	2	3	4	5	Book Balance at End of Each Month				
of Interest Received During at Current Statement First Second Third During at Current Statement Date Month Month Month *  open depositories  AmSouth Bank Nashville, Tennessee						Dur	ing Current Qua	arter		
Rate of During at Current Statement First Second Third Month *  open depositories  AmSouth Bank Nashville, Tennessee				Amount	Amount of	6	7	8		
Depository  Code Interest Quarter  Date  Month  Month  *  Open depositories  AmSouth Bank Bank of America, N.A.  O199998 Deposits in				of Interest	Interest					
Rate of Interest Quarter Date Month Month Month *  open depositories  AmSouth Bank Nashville, Tennessee				Received	Accrued					
Depository  Code Interest Quarter Date Month Month Month *  open depositories  AmSouth Bank Nashville, Tennessee				During	at Current					
open depositories  AmSouth Bank Nashville, Tennessee 0.800 17 3,270 3,142 7,762 XXX Bank of America, N.A. Atlanta, Georgia 2.472 15,185 3,535,409 3,562,362 3,566,390 XXX 0199998 Deposits in			Rate of	Current	Statement	First	Second	Third		
AmSouth Bank Nashville, Tennessee 0.800 17 3,270 3,142 7,762 X X Bank of America, N.A. Atlanta, Georgia 2.472 15,185 3,535,409 3,562,362 3,566,390 X X 0199998 Deposits in depositories that do not exceed the allowable limit in any one depository (See Instructions) - open depositories X X X X X X X X X X X X X X X X X X X	Depository	Code	Interest	Quarter	Date	Month	Month	Month	*	
Bank of America, N.A. Atlanta, Georgia 2.472 15,185 3,535,409 3,562,362 3,566,390 X X 20199998 Deposits in depositories that do not exceed the allowable limit in any one depository (See Instructions) - open depositories X X X X X X X X X X X X X X X X X X X	open depositories									
Bank of America, N.A. Atlanta, Georgia 2.472 15,185 3,535,409 3,562,362 3,566,390 X X 2 0199998 Deposits in depositories that do not exceed the allowable limit in any one depository (See Instructions) - open depositories X X X X X X X X X X X X X X X X X X X	AmSouth Bank		0.800	17		3,270	3,142	7,762	XXX	
limit in any one depository (See Instructions) - open depositories XXX XXX XXX XXX XXX XXX XXX XXX XXX X	Bank of America, N.A. Atlanta, Georgia		2.472	15,185		3,535,409	3,562,362	3,566,390	XXX	
0199999 Totals - Open Depositories XXX XXX 15,202 3,538,679 3,565,504 3,574,152 XXX 0299998 Deposits in	0199998 Deposits in depositories that do not exceed the allowable									
0299998 Deposits in depositories that do not exceed the allowable limit in any one depository (See Instructions) - suspended depositories	limit in any one depository (See Instructions) - open depositories	XXX	X X X						XXX	
limit in any one depository (See Instructions) - suspended depositories X X X X X X X X X X X X	0199999 Totals - Open Depositories	XXX	X X X	15,202		3,538,679	3,565,504	3,574,152	XXX	
, , ,	0299998 Deposits in depositories that do not exceed the allowable									
0299999 Totals - Suspended Depositories XXX XXX XXX XXX	limit in any one depository (See Instructions) - suspended depositories	XXX	X X X						XXX	
	0299999 Totals - Suspended Depositories	XXX	X X X						XXX	
	0399999 Total Cash On Deposit	XXX	X X X	15,202		3,538,679	3,565,504	3,574,152	XXX	
	0499999 Cash in Company's Office	XXX	X X X	. XXX.	X X X				XXX	
		XXX	X X X	15,202		3,538,679	3,565,504	3,574,152	XXX	

# **SCHEDULE E - PART 2 - CASH EQUIVALENTS**

	Show Investments Owned End of Current Quarter											
1	2	7	8	9								
							Amount of	Gross				
CUSIP			Date	Rate	Maturity	Book/Adjusted	Interest Due	Investment				
Identification	Description	Code	Acquired	of Interest	Date	Carrying Value	& Accrued	Income				
			N ( ) r	IJ F∷								
0400000 Tatal Cash	- Carrie alanta											

18	Exhibit 2 - Accident and Health PremiumsNONE
19	Exhibit 3 - Health Care Receivables
20	Exhibit 4 - Claims Unpaid

TATEMENT AS OF March 31, 2005 OF THE Windsor Health Plan of TN, Inc.

# EXHIBIT 5 - AMOUNTS DUE FROM PARENT, SUBSIDIARIES AND AFFILIATES

	2	3	4	5	9	Admitted	itted	
Name of Affiliate	1 - 30 Days	31 - 60 Days	61 - 90 Days	1-30 Days 31-60 Days 61-90 Days Over 90 Days Nonadmitted	Nonadmitted	7 Current	Non-Current	
Individually listed receivables								
Victory Management Services, Inc.	49,955					49.955		
0199999 Total - Individually listed receivables	49,955					440 07		
0299999 Receivables not inidvidually listed								
0399999 Total pross amounts receivable	70.01							
443,300	48,833					49,955		

**EXHIBIT 6 - AMOUNTS DUE TO PARENT, SUBSIDIARIES AND AFFILIATES** 

ς.	Non-Current		
4	Current		
က	Amount		
2	Description	NONE	ables
	Affliate		0399999 Total gross payables

# INDEX TO HEALTH QUARTERLY STATEMENT

Accident and Health Insurance; 18

Accounting Changes and Corrections of Errors; Q11; 25, Note 2

Accounting Practices and Policies; Q5; 25, Note 1

Admitted Assets; Q2; 2; 26; 29; Supp2; Supp3; Supp4; Supp5; Supp6; Supp7

Affiliated Transactions; 15; 26; 27; 29; 32; 37; 52; E14

Bonds; Q2; Q6; Q11.1; QE04; QE05; 2; 6; 15; 16; 26; 27.2; 27.4; 29; 32; 33; 34; 35; 36; 37; 38; E08; E11; E12; E13; Supp2

Bonuses; Q3; Q4; Q8; Q9; 3; 4; 7; 9; 11; 20; 23; 28.1; 49

Borrowed Funds; Q3; Q6; 3; 6

Business Combinations and Goodwill; 25, Note 3

Capital Gains (Losses)

Realized; Q4; 4; 7; 29; 40; E12; E13; E21

Unrealized; Q4; Q5; 4; 5 Capital Stock; Q2; 2; 25, Note 13 Capital Notes; Q6; 6; 25, Note 11

Caps; QE06; 40; E16; E17; E18

Cash; Q2; Q6; QE08; 2; 6; 15; 16; 26; 49; E23 Cash Equivalents; Q2; Q6; 2; 6; 15; 16; 26; E24

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Supp45; Supp46; Supp50; Supp51; Supp52; Supp61; Supp62; Supp63; Supp64; Supp65; Supp66

College OF07: F10: F20:

Collars; QE07; E19; E20; Supp7

Commissions; Q6; 6; 48; Supp29; Supp59

Common Stock; Q2; Q3; Q6; Q11.1; 2; 3; 6; 15; 16; 26; 27; 28; 29; 32; E10; E11; E12; E13; Supp2

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Debt; 25, Note 11

Deferred Compensation; 25, Note 2

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Equity Securities; 26

Exchange or Counterparty; E16; E17; E18; E19; E20; E21; E22

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Experience Rating Refunds; 13; Supp24 Extinguishment of Liabilities; 25, Note 17

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